

# Ikhtisar Keuangan

## FINANCIAL HIGHLIGHTS

### Laporan Laba Rugi dan Penghasilan Komprehensif Lain Konsolidasian Consolidated Statements of Profit or Loss and Other Comprehensive Income

Dalam jutaan Rupiah / In million Rupiah

Keterangan Remarks	2018	2017	2016	2015	2014	Pertumbuhan Growth (%)	CAGR 2014-2018
Pendapatan Bersih Net Revenues	6.930.628	5.362.263	3.481.732	2.652.622	3.277.195	29,25%	20,59%
Beban Pokok Pendapatan Cost of Revenues	(6.048.206)	(4.695.624)	(2.977.299)	(2.324.039)	(2.790.105)	28,81%	21,34%
Laba Kotor Gross profit	882.422	666.639	504.433	328.583	487.090	32,37%	106,31%
Beban Usaha Operating Expenses	(149.876)	(136.281)	(96.174)	(90.150)	(76.888)	9,98%	18,16%
Laba Usaha Operating profit	732.546	530.359	408.258	238.433	410.202	38,12%	15,60%
Pendapatan (Beban) Bunga Interest Income (Expenses)	(89.852)	(84.722)	(40.167)	(25.941)	6.031	6,06%	96,46%
Pendapatan (Beban) Lain-lain Other Income (Expenses)	(23.442)	(26.135)	(27.251)	(12.780)	(3.408)	(10,30%)	61,95%
Laba Sebelum Pajak Profit before Tax	619.251	419.501	340.840	199.711	412.825	47,62%	10,67%
Beban Pajak Penghasilan Income Tax Expenses	(132.611)	(79.042)	(58.692)	(27.750)	(89.117)	67,77%	10,45%
Laba Tahun Berjalan Profit for the Year	486.640	340.459	282.148	171.962	323.708	42,94%	10,73%
Penghasilan (Beban) Komprehensif Lain Other Comprehensive Income (Expenses)	3.380	(2.042)	(3.520)	(13.216)	(5.045)	(265,52%)	(9,53%)
Laba Komprehensif Comprehensive Income	490.020	338.417	278.628	158.746	318.663	44,80%	11,36%

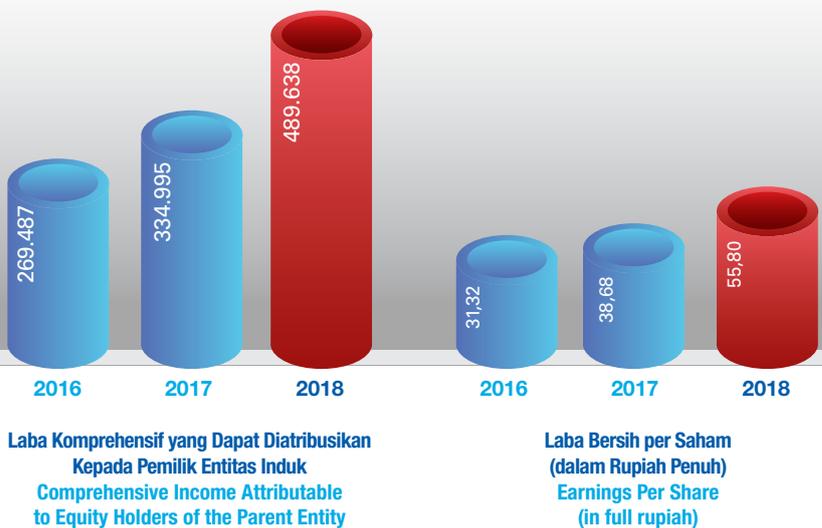
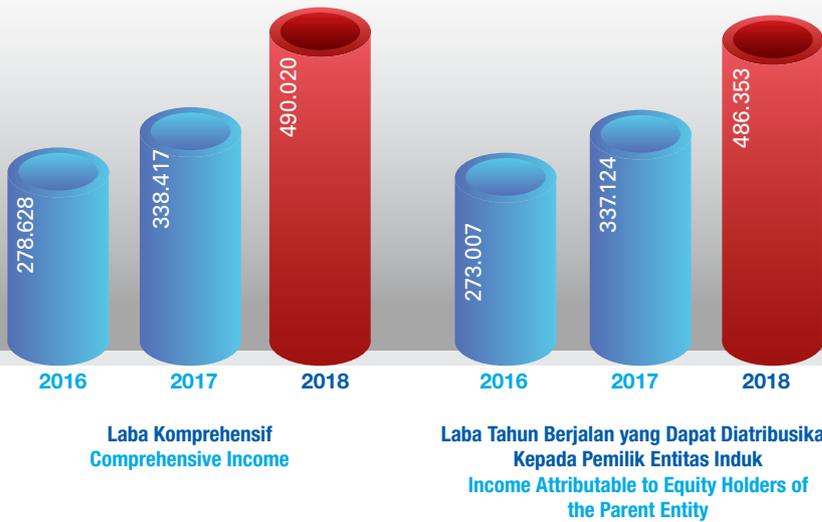
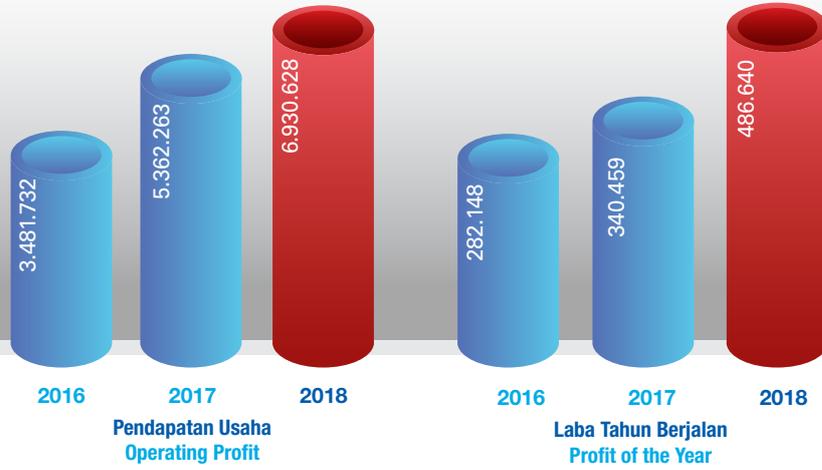
#### LABA YANG DAPAT DIATRIBUSIKAN KEPADA: INCOME ATTRIBUTABLE TO:

Pemilik Entitas Induk Owners of The Parent Entity	486.353	337.124	273.007	174.056	329.813	44,27%	10,20%
Kepentingan Non Pengendali Non-Controlling Interest	287	3.335	9.141	(2.094)	(6.105)	(91,39%)	(53,44%)
Jumlah Laba Tahun Berjalan Total Profit for the Year	486.640	340.459	282.148	171.962	323.708	42,94%	10,73%

#### LABA KOMPREHENSIF YANG DAPAT DIATRIBUSIKAN KEPADA: COMPREHENSIVE INCOME ATTRIBUTABLE TO:

Pemilik Entitas Induk Owners of The Parent Entity	489.638	334.995	269.487	160.840	324.768	46,16%	10,81%
Kepentingan Non Pengendali Non-Controlling Interest	382	3.422	9.141	(2.094)	(6.105)	(88,84%)	(49,99%)
Jumlah Laba Komprehensif Total Comprehensive	490.020	338.417	278.628	158.746	318.663	(85,52%)	(37,38%)
Laba Bersih Per Saham (dalam Rupiah penuh) Earnings Per Share (in full Rupiah)	55,80	38,68	31,32	19,97	37,84	144,26%	10,20%

Dalam jutaan Rupiah/In million Rupiah



**Laporan Posisi Keuangan Konsolidasian**  
**Consolidated Statement of Financial Position**

Dalam jutaan Rupiah/In million Rupiah

Keterangan Remarks	2018	2017	2016	2015	2014	Pertumbuhan Growth (%)	CAGR 2014-2018
<b>ASET</b> <b>ASSETS</b>							
Aset Lancar Current Assets	5.870.714	4.351.377	2.439.937	2.454.909	2.127.365	34,92%	28,89%
Aset Tetap Fixed Asset	2.947.961	2.679.459	2.219.224	1.997.515	1.671.205	10,02%	15,25%
Aset Tidak Lancar Lainnya Other Non-Current Assets	4.380	4.380	3.197	3.852	4.089	0,00%	1,73%
Aset Pajak Tangguhan Deferred Tax Assets	1.312.528	-	-	-	-	100%	-
Investasi pada Entitas Asosiasi Investments in Associates	25.614	25.374	-	-	-	0,95%	-
Investasi pada Ventura Bersama Investments in Joint Ventures	31.796	7.386	-	-	-	330,49%	-
Jumlah Aset Total Assets	8.881.778	7.067.976	4.663.078	4.456.276	3.802.659	25,66%	23,62%
<b>LIABILITAS</b> <b>LIABILITIES</b>							
Liabilitas Jangka Pendek Current Liabilities	5.248.086	4.216.314	1.863.794	1.793.465	1.509.857	24,47%	36,54%
Liabilitas Jangka Panjang Non-Current Liabilities	496.880	103.726	308.051	399.208	90.210	(52,10%)	53,20%
Jumlah Liabilitas Total Liabilities	5.744.966	4.320.041	2.171.845	2.192.672	1.600.067	32,98%	37,65%
<b>EKUITAS</b> <b>EQUITY</b>							
Jumlah Ekuitas Total Equity	3.136.812	2.747.935	2.491.233	2.263.603	2.202.592	14,15%	9,24%
<b>EKUITAS YANG DAPAT DIATRIBUSIKAN KEPADA:</b> <b>EQUITY ATTRIBUTABLE TO:</b>							
Pemilik Entitas Induk Owners of Parent Entity	3.064.482	2.675.988	2.422.708	2.421.950	2.205.241	14,52%	8,57%
Kepentingan Non Pengendali Non-Controlling Interests	72.330	71.947	68.525	58.184	59.454	0,53%	5,02%
Penyertaan pada Entitas Anak Investments in Subsidiaries	356.615	356.615	356.615	356.615	269.812	0,00%	7,22%
Modal Kerja Bersih Net Working Capital	622.628	135.063	576.144	661.444	617.508	360,99%	0,21%



## Rasio-Rasio Keuangan Financial Ratios

Keterangan Remarks	Satuan Unit	2018	2017	2016	2015	2014	Pertumbuhan Growth (%)	CAGR 2014-2018
<b>RASIO LIKUIDITAS</b>								
<b>LIQUIDITY RATIO</b>								
Rasio Kas Cash Ratio	%	16,48%	15,13%	18,36%	45,92%	68,78%	8,92%	(30,04%)
Rasio Cepat Quick Ratio	%	88,88%	78,68%	93,65%	102,17%	110,59%	12,96%	(5,32%)
Rasio Lancar Current Ratio	%	111,86%	103,20%	130,91%	136,88%	140,90%	8,39%	(5,61%)
Modal Kerja Bersih Net Working Capital	%	8,98%	2,52%	16,55%	24,94%	18,84%	256,35%	(16,91%)
<b>Rasio Aktivitas</b>								
<b>Activity Ratio</b>								
Periode Pengumpulan Collection Period	hari days	63,89	83,01	68,51	78,45	53,00	(23,07%)	4,78%
Perputaran Persediaan Inventory Turnover	kali times	63,52	70,39	72,80	85,65	51,00	(9,76%)	5,64%
Perputaran Piutang Receivable Turnover	kali times	5,71	4,40	5,33	4,65	6,90	29,77%	(4,62%)
Perputaran Aset Lancar Current Asset Turnover	kali times	1,18	1,23	1,43	1,08	1,50	(4,07%)	(5,82%)
Perputaran Aset Tetap Fixed Assets Turnover	kali times	2,35	2,00	1,57	1,33	2,00	17,5%	4,11%
Perputaran Total Aset Total Asset Turnover	kali times	80,02	81,05	79,95	63,32	95,36	(1,27%)	(4,29%)
Perputaran Modal Kerja Working Capital Turnover	kali times	11,13	39,70	6,04	4,01	5,30	(71,96%)	20,38%
<b>Rasio Leverage</b>								
<b>Leverage Ratio</b>								
Rasio Total Utang terhadap Debt to Asset Ratio	%	64,68%	61,12%	46,58%	49,20%	42,10%	5,82%	11,33%
Rasio Kemampuan Membayar Bunga Times Interest Earned Ratio	%	789,2%	595,10%	947,10%	894,30%	6.745,10%	32,62%	(41,51%)
<b>Rasio Solvabilitas</b>								
<b>Solvency Ratio</b>								
Rasio Hutang terhadap Ekuitas Debt to Equity Ratio	%	183,15%	157,21%	87,18%	96,87%	72,64%	16,50%	26,01%
<b>Rasio Rentabilitas</b>								
<b>Rentability Ratio</b>								
Margin Laba Kotor Gross Profit Margin	%	12,73%	12,43%	14,49%	12,39%	14,86%	2,41%	(3,79%)
EBITDA Margin	%	13,49%	12,74%	14,86%	17,79%	15,00%	5,89%	(2,62%)
Rasio Produksi Production Ratio	%	89,43%	90,11%	88,27%	88,27%	87,48%	(0,75%)	0,55%
Margin Laba Bersih Net Profit Margin	%	7,02%	6,35%	8,10%	6,48%	10,06%	10,55%	(8,60%)
Rasio Pengembalian atas Investasi Return on Investment (ROI)	%	8,18%	7,62%	11,83%	11,83%	14,06%	7,35%	(12,66%)
Rasio Pengembalian atas Modal Kerja Return on Working Capital	%	1,14%	3,73%	8,96%	8,96%	11,63%	(69,44%)	(11,89%)
Rasio Pengembalian atas Ekuitas Return on Equity Ratio (ROE)	%	20,58%	17,82%	14,62%	14,62%	21,87%	15,49%	(1,51%)
Rasio Pengembalian atas Aset Return on Assets (ROA)	%	5,48%	4,77%	5,98%	3,56%	8,38%	14,88%	(4,50%)

# Ikhtisar Operasional

## OPERATIONAL HIGHLIGHTS

### Kapasitas Produksi Beton Pracetak (ton) Production Capacity of Precast Concrete

2018	2017	2016	2015	2014
3.644.000	3.065.000	2.540.000	2.335.000	2.230.000

### Produktivitas Produksi Beton Pracetak (%) Production Productivity of Precast Concrete

2018	2017	2016	2015	2014
91,60	103,00	85,10	80,00	87,40

### Ikhtisar Operasional Quarry dan Jasa Operational Overview of Quarry and Services

Keterangan Remarks	Satuan Unit	2018	2017	2016	2015	Pertumbuhan Growth (%)	CAGR 2014-2018
Pemancangan Piling	Proyek Project	3	3	4	1	0	44,2%
<i>Post-Tension</i>	Proyek Project	239	224	166	125	6,7%	24,1%
<i>Quarry</i>	m <sup>3</sup>	626.155	552.606	274.653	284.201	13,3%	30,1%
Proyek/Instalasi Project/Installation	Proyek Project	5	4	4	-	25%	0%

# Ikhtisar Saham

## STOCK HIGHLIGHTS

Periode Period	Jumlah Saham yang Beredar Total Outstanding Shares	Kapitalisasi Pasar Market Capitalization	Harga Saham Tertinggi Highest Stock Price (Rp)	Harga Saham Terendah Lowest Stock Price (Rp)	Harga Penutupan Saham Closing Price (Rp)	Volume Perdagangan (dalam ribu saham) Trading Volume (in thousand shares)
<b>2017</b>						
Triwulan I First Quarter	8.715.466.600	6.449.445.284.000	805	740	740	112.128.800
Triwulan II Second Quarter	8.715.466.600	5.272.857.293.000	630	580	605	164.771.300
Triwulan III Third Quarter	8.715.466.600	5.708.630.623.000	680	535	655	519.911.900
Triwulan IV Fourth Quarter	8.715.466.600	4.357.733.300.000	510	498	500	22.400.200
<b>2018</b>						
Triwulan I First Quarter	8.715.466.600	4.488.465.299.000	645	494	515	4.711.000
Triwulan II Second Quarter	8.715.466.600	3.555.910.372.800	520	408	408	3.778.800
Triwulan III Third Quarter	8.715.466.600	3.172.429.842.400	428	356	364	5.979.800
Triwulan IV Fourth Quarter	8.715.466.600	3.277.015.441.600	394	298	376	16.175.300